

PDG (Partnership for DSCSA Governance)

Final DSCSA Implementation Survey Narrative Results

Survey Conducted: May 23, 2024–June 10, 2024



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EXECUTIVE SUMMARY

The Drug Supply Chain Security Act (DSCSA) required drug manufacturers, wholesalers, dispensers, and repackagers to implement secure, electronic, interoperable systems and process for enhanced product tracing by November 27, 2023. In August 2023, FDA published its Compliance Policy, Enhanced Drug Distribution Security Requirements Under Section 582(g)(1) of the Federal Food, Drug, and Cosmetic Act, which established a 1-year stabilization period. This stabilization period is intended to afford trading partners the necessary flexibility to maintain patient access to medicines while the industry undertakes necessary actions to mature and stabilize their interoperable systems and processes.

From May 23, 2024, to June 10, 2024, the Partnership for DSCSA Governance (PDG) surveyed trading partners to better understand the industry's progress in achieving interoperable data exchange and traceability during the stabilization period. During that period, 138 unique organizations responded to the survey. This report provides an analysis of all 15 questions and provides details on key domain areas that include:

- Counts of respondents by Organization Type and Size
- Confidence in unit-level tracing systems and process implementation
- Summary of data exchange rates for product purchased and sold
- Whether trading partners actively assess the quality and accuracy of serialized data
- Implementation of verification and tracing processes

DSCSA IMPLEMENTATION SURVEY RESULTS

Analysis of participants

The 138 respondents represented all parts of the supply chain, with Manufacturers leading in participant counts with 62 out of 138 (45%). Out of the 62 Manufacturers, more than 45% of respondents have annual revenue of more than \$1 Billion. More than 29% of respondents were organizations with revenue between \$100 Million-\$1 Billion. A total of 4 Manufacturers had an organization size of Less than \$5 Million and 2 had an organization size of \$5 Million - \$10 Million.

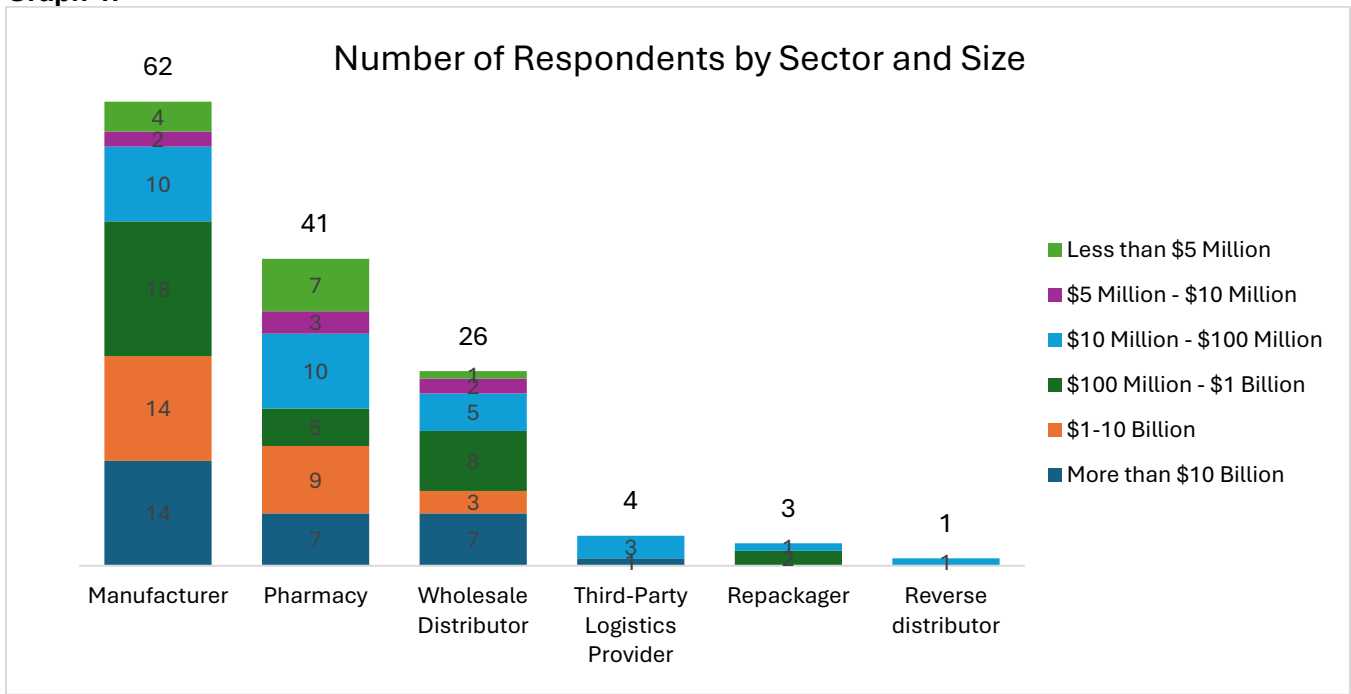
Pharmacies represented a total of 41 out of 138 respondents (15%). Out of the 41, 10 represented an organization size of \$10 Million - \$100 Million. The second largest count of 9 represented \$1-\$10 Billion. There was a total of 7 Pharmacies that represented an organization size of More than \$10 Billion. There was the same count of 7 that represented the Less than \$5 Million. Of the 41 Pharmacies, 5 represented an organization size of \$100 Million - \$1 Billion and 3 represented an organization size of \$5 Million-\$10 Million. Pharmacy respondents are further broken down by sub-sector in the second chart.

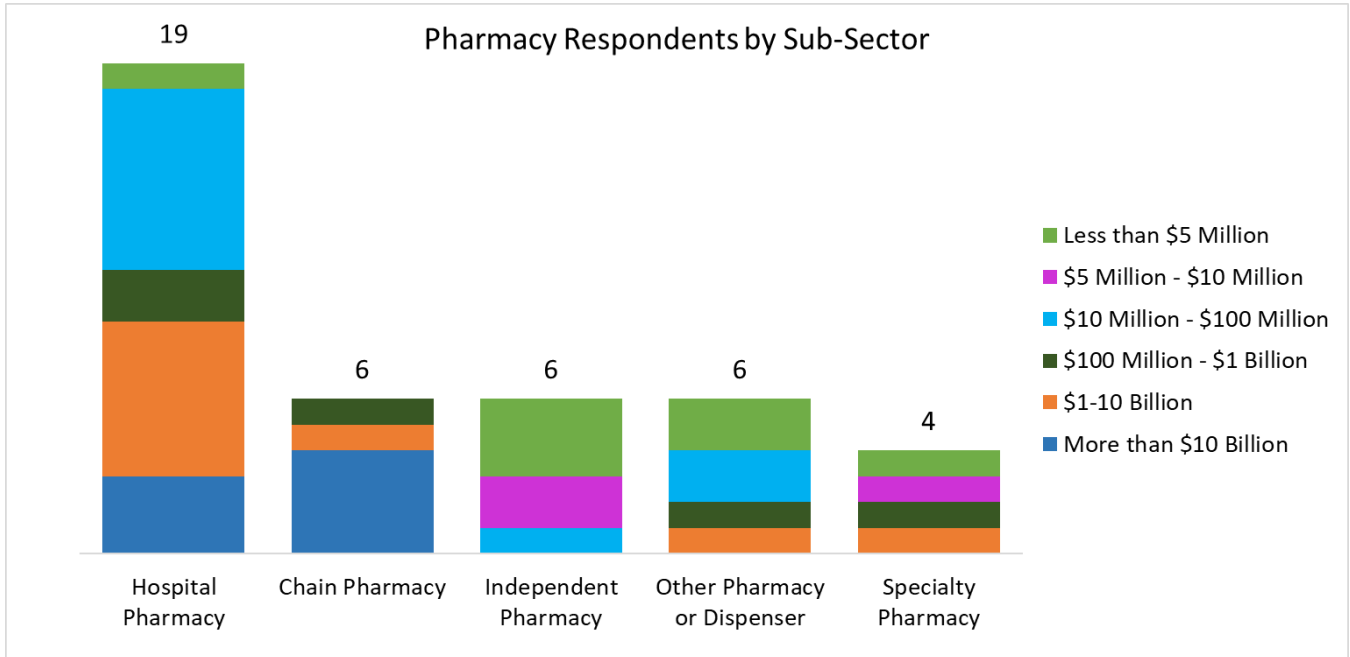
Wholesale Distributors had a total of 26 (19%) of respondents. Of the 26 Wholesale Distributors, a total of 8 represented organization size of \$100 Million - \$1 Billion and 7 represented More than \$10 Billion. In addition, 5 represented \$10 Million - \$100 Million, while 3 wholesale distributors represented \$1-10 billion. Lastly, a total of 3 Wholesale Distributors represented the smaller organization sizes with a total of 2 representing \$5 Million-\$10 Million and 1 representing Less than \$5 Million.

Third-Part Logistics Provider had 4 (3%) participants with 3 representing an organization size of \$10 Million - \$100 Million and 1 representing an organization size of More than \$10 Billion.

Lastly, Reverse distributor had 1 (1%) participant and represented an organization size of \$10 Million - \$100 Million.

Graph 1.



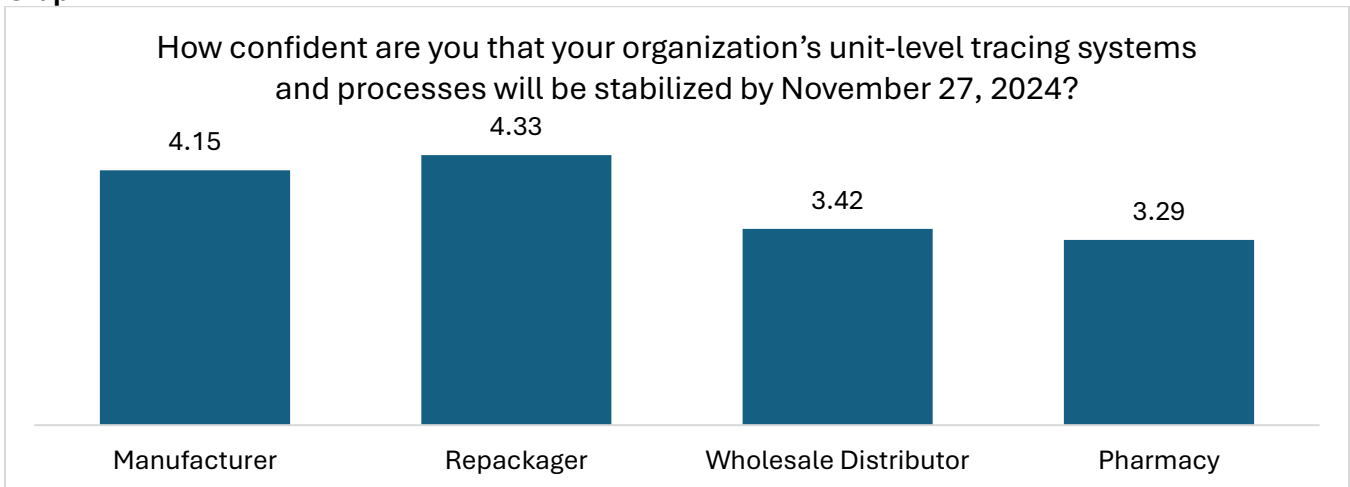


THE FOLLOWING QUESTIONS ASSESS TRADING PARTNERS' CONFIDENCE IN ACHIEVING INTEROPERABILITY BY COMPLETION OF THE STABILIZATION PERIOD.

On a scale of 1 to 5, how confident are you that your organization's unit-level tracing systems and processes will be stabilized by November 27, 2024? (1 = extremely confident will NOT be stabilized; 5 = extremely confident WILL be stabilized)

Using a weighted average calculation, Manufacturers felt fairly confident (4.15) that their organizations unit-level tracing systems and processes will be stabilized by November 27, 2024. Additionally, Repackagers were also fairly confident with a rating of 4.33 out of 5. Both Wholesale Distributor (3.42) and Pharmacies (3.29) were significantly less confident than manufacturers, but moderately confident overall.

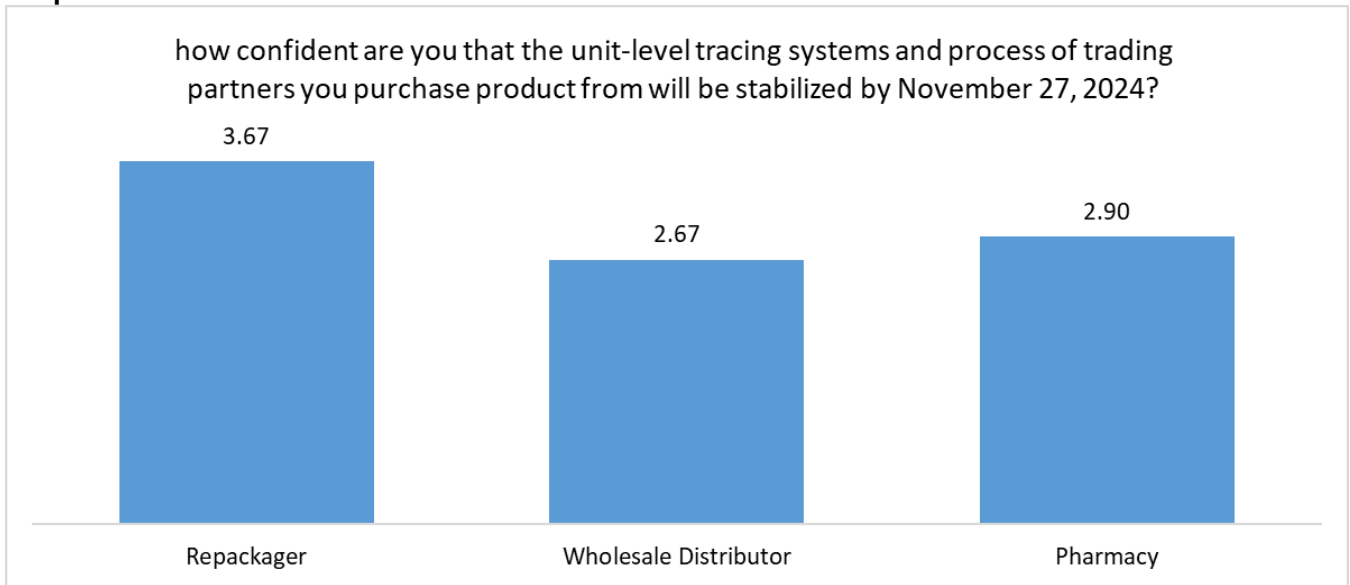
Graph 2



On a scale of 1 to 5, how confident are you that the unit-level tracing systems and process of trading partners you purchase product from will be stabilized by November 27, 2024? (1 = extremely confident will NOT be stabilized; 5 = extremely confident WILL be stabilized)

Using a weighted average calculation, Repackagers (3.67) were more confident than Wholesale Distributor (2.67) and Pharmacy (2.90) that the unit-level tracing systems and process of trading partners they purchase product from will be stabilized by November 27, 2024. Notably, each sector was significantly less confident in the preparedness of their trading partners' systems and processes than their own.

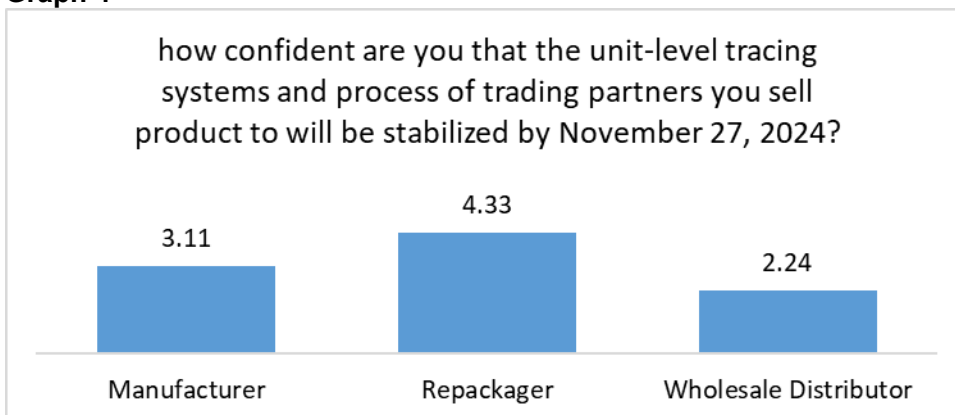
Graph 3



On a scale of 1 to 5, how confident are you that the unit-level tracing systems and process of trading partners you sell product to will be stabilized by November 27, 2024?

Using a weighted average calculation, Manufacturers were moderately confident, while Repackagers were fairly confident and Wholesale Distributors had doubt that the unit-level tracing systems and process of trading partners you sell product to will be stabilized by November 27, 2024. Again, each sector was significantly less confident in the preparedness of their trading partners' systems and processes than their own.

Graph 4



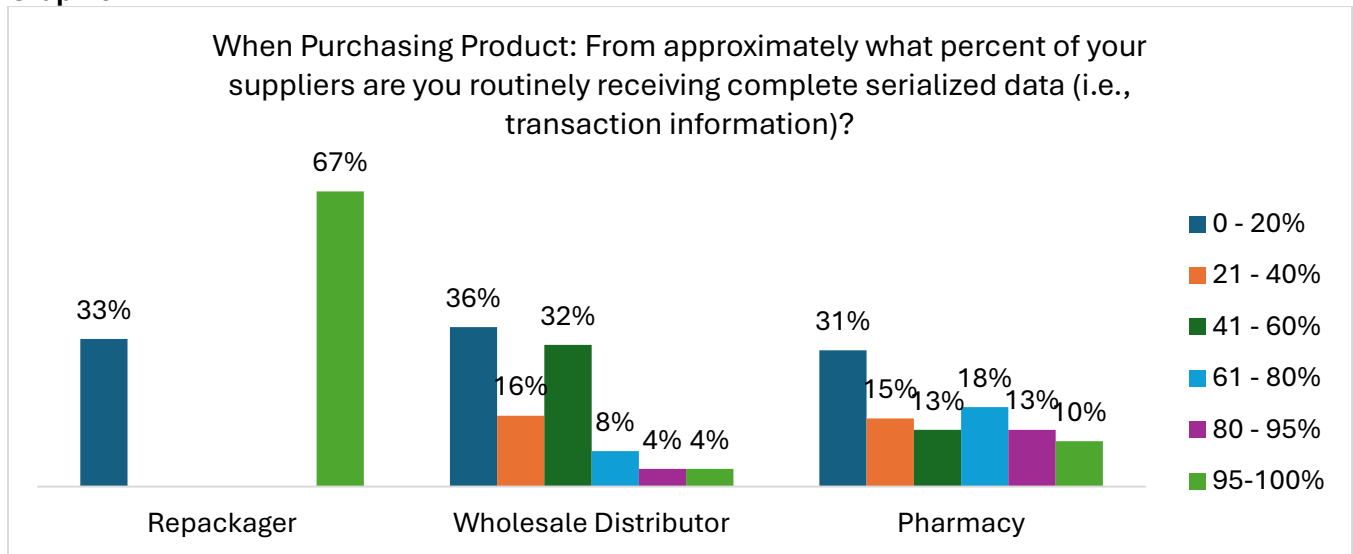
THE FOLLOWING QUESTIONS QUANTIFY THE FREQUENCY OF DATA EXCHANGE OCCURING AMONG TRADING PARTNERS.

When Purchasing Product: From approximately what percent of your suppliers are you routinely receiving complete serialized data (i.e., transaction information)?

The graph below provides insights into the percentage of suppliers from whom Repackagers, Wholesale Distributors and Pharmacies are routinely receiving complete serialized data from their suppliers. For example, 4% of wholesale distributors reported that they routinely receive complete serialized data from 98-100% of their suppliers, and 36% of wholesale distributors reported that they routinely receive complete serialized data 0-20% of their suppliers.

Both wholesale distributors and pharmacies reported a low rate of data exchange. More than half of wholesale distributors reported that they routinely receive complete serialized data from 40% or less of their suppliers, while only 8% reported receiving complete serialized data from more than 80% of their suppliers. Somewhat surprisingly, pharmacies reported slightly higher rates, with nearly a quarter of the pharmacy respondents indicating they routinely receive complete serialized data from more than 80% of their suppliers. It is possible that this is influenced by the fact that the typical wholesale distributor has significantly more suppliers than the typical pharmacy.

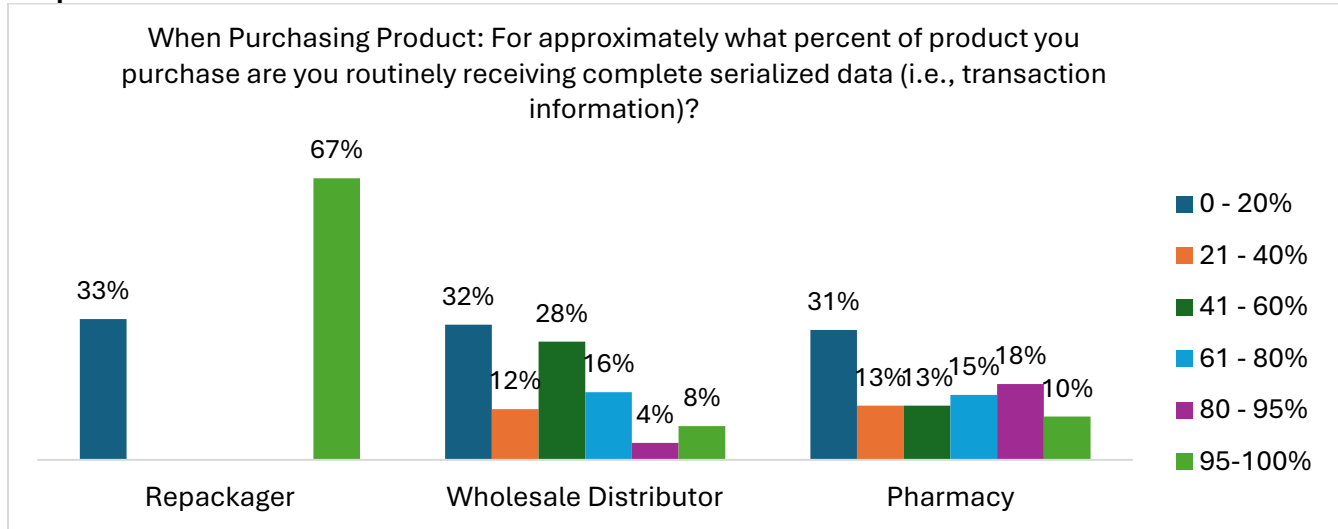
Graph 5



When Purchasing Product: For approximately what percent of product you purchase are you routinely receiving complete serialized data (i.e., transaction information)?

The graph below sheds light on the percent of *product* (as opposed to suppliers) for which trading partners are routinely receiving complete serialized data. These numbers align fairly closely to the rates of data exchange reported at the supplier level above.

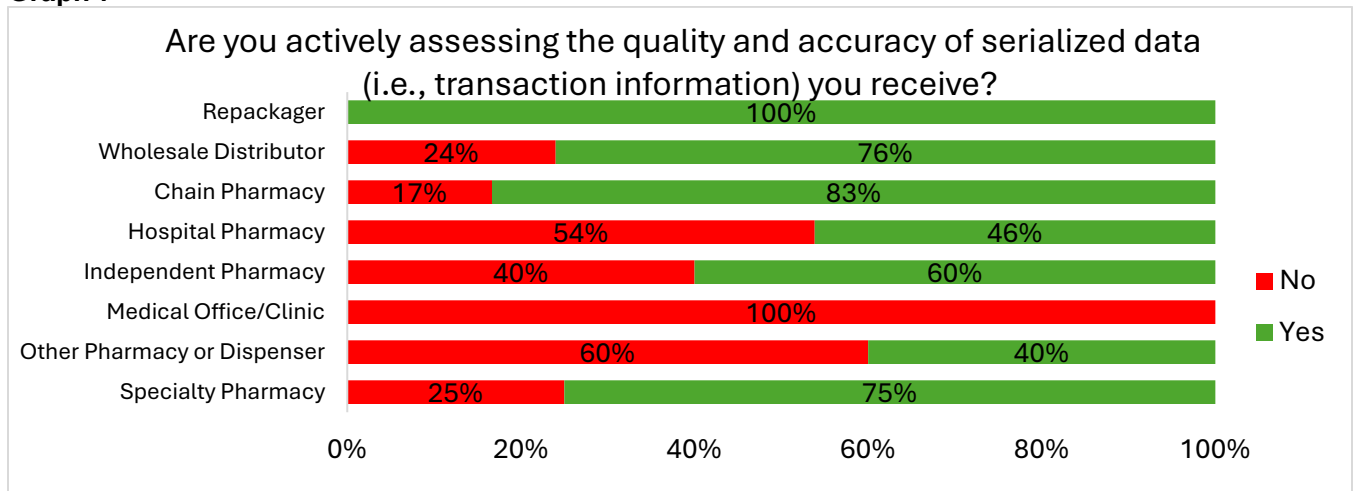
Graph 6



When Purchasing Product: Are you actively assessing the quality and accuracy of serialized data (i.e., transaction information) you receive?

A critical purpose of the stabilization period is to allow partners to improve the accuracy and reliability of the data being exchanged. Accordingly, respondents were asked whether they are actively assessing the quality and accuracy of data being exchanged. The graph below shows the percentage of different organization types that indicated they actively assessing the quality and accuracy of serialized data for the product they purchase. More than three-quarters of wholesale distributor respondents indicated that they are actively assessing data quality for data received, but significantly fewer pharmacies are doing so. Overall, 66%, across all organization types, actively assess the quality and accuracy of serialized data they receive.

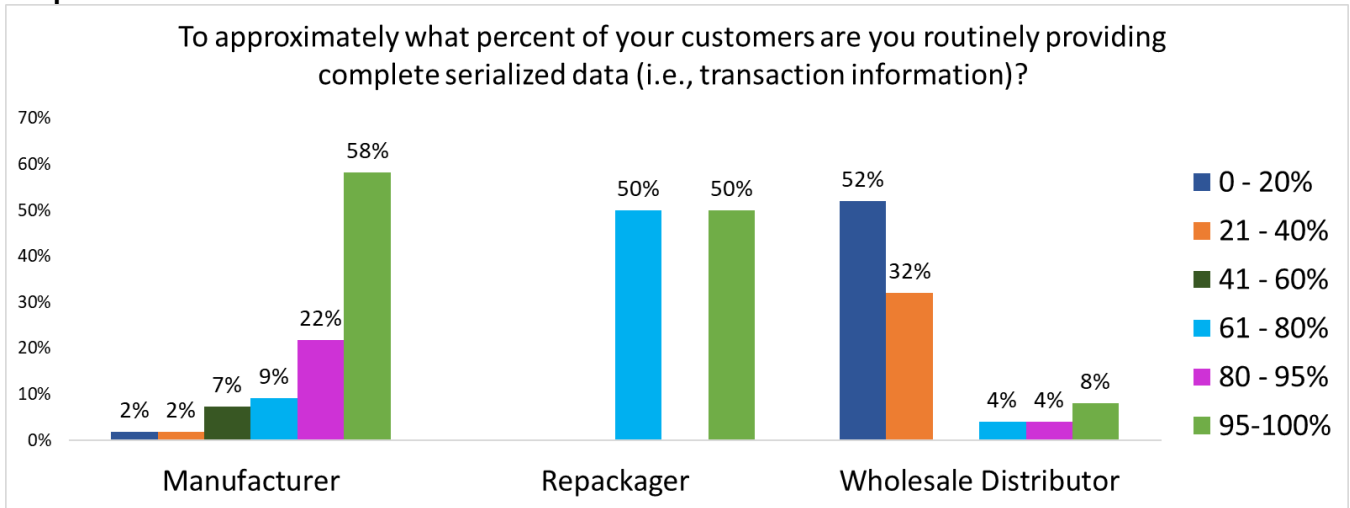
Graph 7



When Selling Product: To approximately what percent of your customers are you routinely providing complete serialized data (i.e., transaction information)?

The graph below represents the percentage of customers to whom manufacturers, repackagers, and wholesale distributors are routinely providing complete serialized data. Notably, manufacturer respondents indicated they are sending data far greater rates of their customers than the customers report receiving (above). 58% of manufacturers provide complete serialized data to 95-100% of their customers while 22% are providing 80-95% of their customers with complete serialized data. This distinction between the rates of data provided by manufacturers and receive by customers likely reflects demographics of respondents, with the highly engaged and active manufacturers being most likely to respond. On the other hand, the wholesale distributors and pharmacy respondents above reflect rates of data being received from *all* suppliers—not only those most likely to respond to the survey.

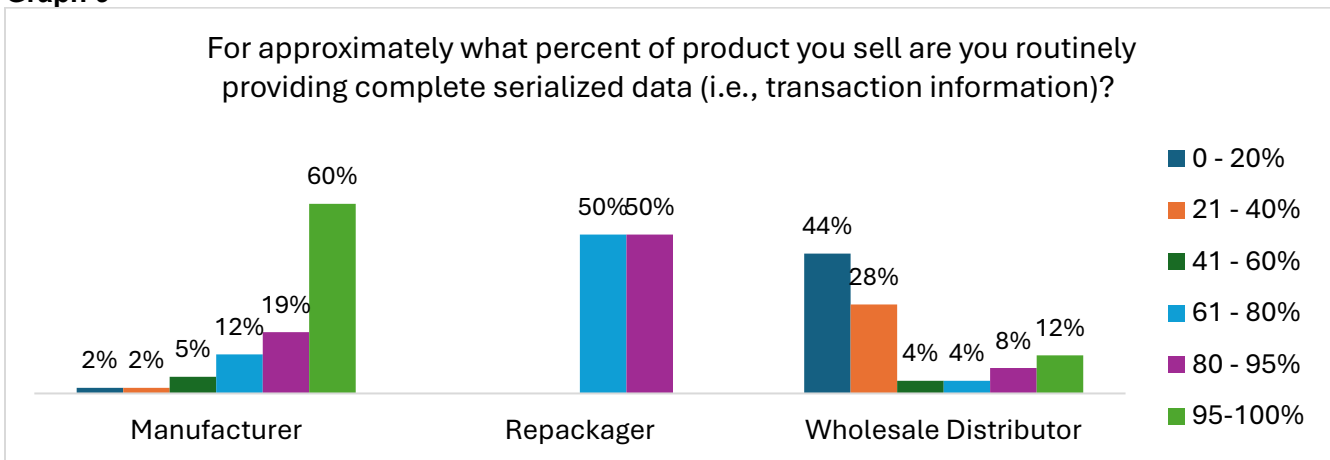
Graph 8



When Selling Product: For approximately what percent of product you sell are you routinely providing complete serialized data (i.e., transaction information)?

Similar rates of data rates of data exchange were reported with regard to the percentage of product sold. The same bias is likely present with regard to the types of manufacturers most likely to respond.

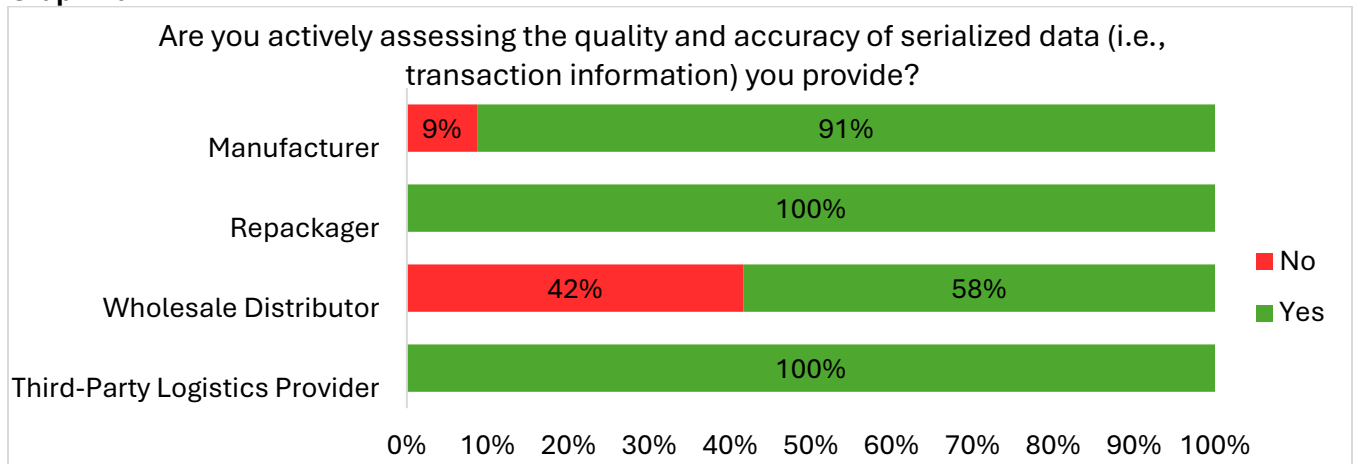
Graph 9



When Selling Product: Are you actively assessing the quality and accuracy of serialized data (i.e., transaction information) you provide?

This graph below highlights the commitment of Manufacturers, Repackagers, Wholesale Distributors and Third Party Logistics Providers to ensuring data accuracy of serialized data *provided*. Manufacturers are very active in assessing data quality, with 91% of manufacturers affirming that they actively assess the quality and accuracy of serialized data they send. Fewer wholesale distributors reported assessing the quality of the data they send than reported assessing the quality they receive (above), which likely reflects the natural progression of implementation, focusing first on data receipt before turning to sending data outbound. Across all Organization types, approximately 83% actively assess the quality and accuracy of serialized data they provide, while 17% do not.

Graph 10

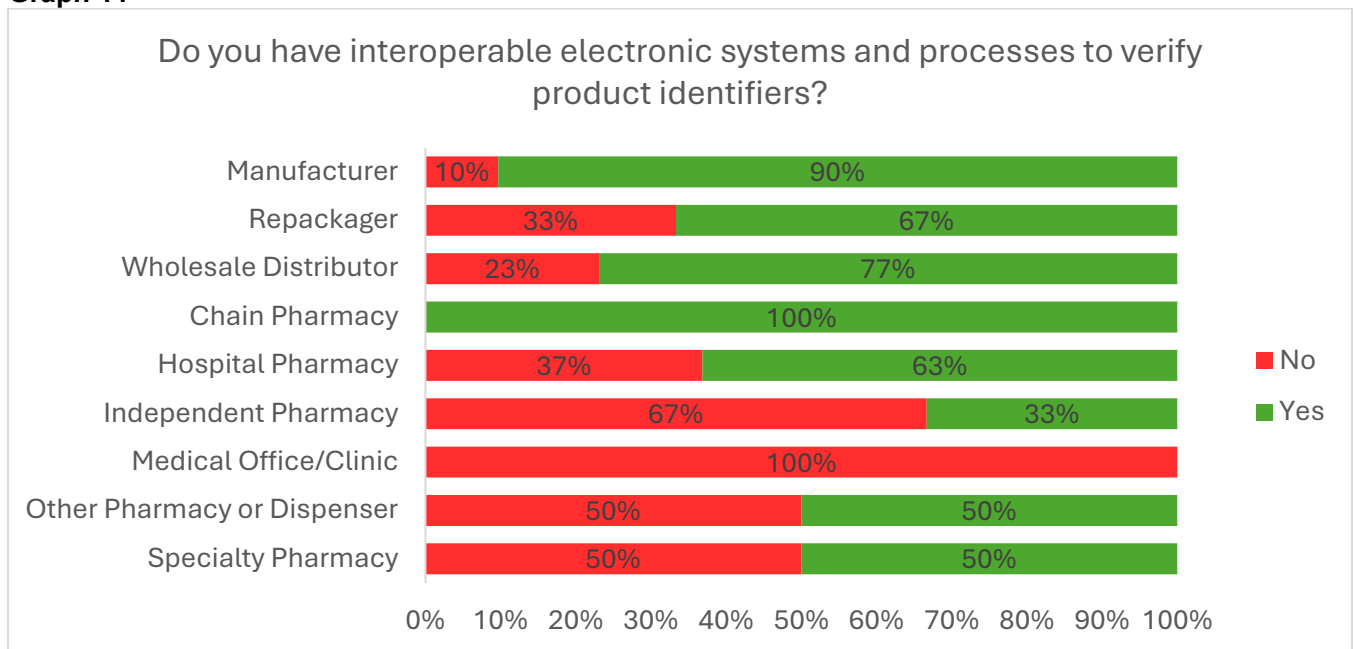


THE FOLLOWING QUESTIONS ASSESS TRADING PARTNERS' ADOPTION OF SYSTEMS AND PROCESSES TO VERIFY PRODUCT IDENTIFIERS AND TRACE PRODUCT.

Do you have interoperable electronic systems and processes to verify product identifiers (i.e., ask the manufacturer to confirm whether the product identifier corresponds to the manufacturer's assigned product identifier).

The graph below provides insights into the adoption of interoperable systems and processes to verify product identifiers. Adoption rates are highest among manufacturer respondents and general decline moving down the supply chain. Across all Organization types, approximately 77% have interoperable systems and processes for verifying product identifiers while 23% do not.

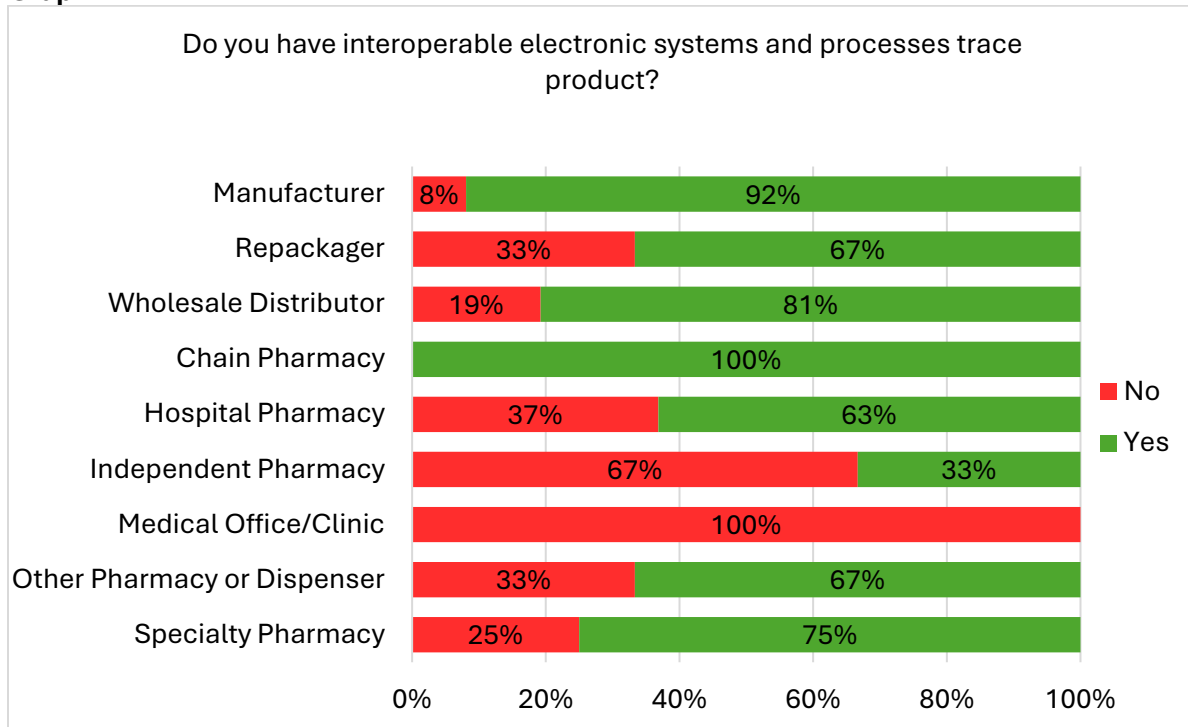
Graph 11



Do you have interoperable electronic systems and processes to facilitate gathering the information necessary to produce the transaction information for each transaction going back to the manufacturer (i.e., trace product)?

The graph below provides insights into the adoption of interoperable systems and process to trace product in the event of a suspect/illegitimate product or recall. Similar to verification, the rate of adoption of tracing systems and processes is highest among manufacturer respondents and generally decline moving down the supply chain. Across all Organization types, approximately 80% have interoperable systems while 20% do not.

Graph 12



APPENDIX – DETAILED ANALYSIS

1. What is your name?

Answered: 138

2. Organization Type?

Organization Type	Count of Participants	Percentage
Manufacturer	62	45.26%
Wholesale Distributor	26	18.98%
Hospital Pharmacy	19	13.87%
Chain Pharmacy	6	4.38%
Independent Pharmacy	6	4.38%
Other Pharmacy or Dispenser	6	4.38%
Specialty Pharmacy	4	2.92%
Third-Party Logistics Provider	4	2.92%
Repackager	3	2.19%
Reverse distributor	1	0.73%
Medical Office/Clinic	0	0.00%

3. Organization Size?

Organization Size	Count of Participants	Percentage
\$100 Million - \$1 Billion	33	23.91%
\$10 Million - \$100 Million	30	21.74%
More than \$10 Billion	29	21.01%
\$1-10 Billion	26	18.84%
Less than \$5 Million	13	9.42%
\$5 Million - \$10 Million	7	5.07%

4. On a scale of 1 to 5, how confident are you that your organization's unit-level tracing systems and processes will be stabilized by November 27, 2024? (1 extremely confident will NOT be stabilized...70 out of 124 (participants reported that they are familiar with the website.

Category	Weighted Avg
Chain Pharmacy	4.42
Repackager	4.33
Manufacturer	4.15
Other Pharmacy or Dispenser	3.83

Specialty Pharmacy	3.50
Independent Pharmacy	3.50
Wholesale Distributor	3.42
Hospital Pharmacy	2.76
Medical Office/Clinic	1.00

5. On a scale of 1 to 5, how confident are you that the unit-level tracing systems and process of trading partners you purchase product from will be stabilized by November 27, 2024?
(1 extremely conf...

Category	Weighted Avg
Medical Office/Clinic	4.00
Independent Pharmacy	4.00
Specialty Pharmacy	3.75
Repackager	3.67
Other Pharmacy or Dispenser	2.83
Chain Pharmacy	2.67
Wholesale Distributor	2.67
Hospital Pharmacy	2.42

6. On a scale of 1 to 5, how confident are you that the unit-level tracing systems and process of trading partners you sell product to will be stabilized by November 27, 2024?
(1 extremely confident ...

Category	Weighted Avg
Repackager	4.33
Manufacturer	3.11
Wholesale Distributor	2.24
Pharmacy	

7. When Purchasing Product: From approximately what percent of your suppliers are you routinely receiving complete serialized data (i.e., transaction information)?

Organization Type & Size	0 - 20%	21 - 40%	41 - 60%	61 - 80%	80 - 95%	95- 100%	Grand Total
Wholesale Distributor	9	4	8	2	1	1	25
More than \$10 Billion	3		3	1			7
\$1-10 Billion		1	1		1		3
\$100 Million - \$1 Billion	3	1	2	1		1	8

\$10 Million - \$100 Million	3	1					4
\$5 Million - \$10 Million		1	1				2
Less than \$5 Million			1				1
Hospital Pharmacy	8	2	1	1	1	3	16
More than \$10 Billion	2	1					3
\$1-10 Billion	3		1		1	1	6
\$100 Million - \$1 Billion	1						1
\$10 Million - \$100 Million	2	1		1		1	5
Less than \$5 Million						1	1
Chain Pharmacy	1	2	2	1			6
More than \$10 Billion	1	1	1	1			4
\$1-10 Billion		1					1
\$100 Million - \$1 Billion			1				1
Independent Pharmacy	2			2	1	1	6
\$10 Million - \$100 Million				1			1
\$5 Million - \$10 Million	2						2
Less than \$5 Million				1	1	1	3
Other Pharmacy or Dispenser	1	1	1	1	2		6
\$1-10 Billion					1		1
\$100 Million - \$1 Billion		1					1
\$10 Million - \$100 Million			1	1			2
Less than \$5 Million	1				1		2
Specialty Pharmacy		1	1	1	1		4
\$1-10 Billion			1				1
\$100 Million - \$1 Billion				1			1
\$5 Million - \$10 Million		1					1
Less than \$5 Million					1		1
Third-Party Logistics Provider			1			2	3
More than \$10 Billion						1	1
\$10 Million - \$100 Million			1			1	2
Repackager	1					2	3
\$100 Million - \$1 Billion						2	2
\$10 Million - \$100 Million	1						1
Medical Office/Clinic				1			1
Less than \$5 Million				1			1
Grand Total	22	10	14	9	6	9	70

8. When Purchasing Product: For approximately what percent of product you purchase are you routinely receiving complete serialized data (i.e., transaction information)?

Organization Type and Size	0 - 20%	21 - 40%	41 - 60%	61 - 80%	80 - 95%	95-100%	Grand Total
Wholesale Distributor	8	3	7	4	1	2	25
More than \$10 Billion	2	1	2	2			7
\$1-10 Billion			2		1		3
\$100 Million - \$1 Billion	2	2	1	2		1	8
\$10 Million - \$100 Million	3					1	4
\$5 Million - \$10 Million	1		1				2
Less than \$5 Million			1				1
Hospital Pharmacy	9	1	1	1	1	3	16
More than \$10 Billion	3						3
\$1-10 Billion	3		1		1	1	6
\$100 Million - \$1 Billion	1						1
\$10 Million - \$100 Million	2	1		1		1	5
Less than \$5 Million						1	1
Chain Pharmacy		3	1	1	1		6
More than \$10 Billion		2		1	1		4
\$1-10 Billion		1					1
\$100 Million - \$1 Billion			1				1
Independent Pharmacy	2			1	2	1	6
\$10 Million - \$100 Million				1			1
\$5 Million - \$10 Million	2						2
Less than \$5 Million					2	1	3
Other Pharmacy or Dispenser	1	1	1	2	1		6
\$1-10 Billion				1			1
\$100 Million - \$1 Billion		1					1
\$10 Million - \$100 Million			1	1			2
Less than \$5 Million	1				1		2
Specialty Pharmacy			2	1	1		4
\$1-10 Billion			1				1
\$100 Million - \$1 Billion				1			1
\$5 Million - \$10 Million			1				1
Less than \$5 Million					1		1
Repackager	1					2	3
\$100 Million - \$1 Billion						2	2
\$10 Million - \$100 Million	1						1
Third-Party Logistics Provider			1			2	3
More than \$10 Billion						1	1
\$10 Million - \$100 Million			1			1	2
Medical Office/Clinic					1		1
Less than \$5 Million					1		1

9. When Purchasing Product: Are you actively assessing the quality and accuracy of serialized data (i.e., transaction information) you receive?

Organization Type & Size	No	Yes
Wholesale Distributor	24%	76%
\$10 Million - \$100 Million	50%	50%
\$100 Million - \$1 Billion	38%	63%
\$1-10 Billion	0%	100%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
More than \$10 Billion	14%	86%
Hospital Pharmacy	54%	46%
\$10 Million - \$100 Million	40%	60%
\$100 Million - \$1 Billion	100%	0%
\$1-10 Billion	60%	40%
Less than \$5 Million	100%	0%
More than \$10 Billion	0%	100%
Chain Pharmacy	17%	83%
\$100 Million - \$1 Billion	100%	0%
\$1-10 Billion	0%	100%
More than \$10 Billion	0%	100%
Other Pharmacy or Dispenser	60%	40%
\$10 Million - \$100 Million	50%	50%
\$100 Million - \$1 Billion	0%	100%
Less than \$5 Million	100%	0%
Independent Pharmacy	40%	60%
\$10 Million - \$100 Million	100%	0%
\$5 Million - \$10 Million	50%	50%
Less than \$5 Million	0%	100%
Specialty Pharmacy	25%	75%
\$100 Million - \$1 Billion	100%	0%
\$1-10 Billion	0%	100%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
Third-Party Logistics Provider	0%	100%
\$10 Million - \$100 Million	0%	100%
More than \$10 Billion	0%	100%
Repackager	0%	100%
\$100 Million - \$1 Billion	0%	100%
Reverse distributor	100%	0%
\$10 Million - \$100 Million	100%	0%
Medical Office/Clinic	100%	0%

Organization Type & Size	No	Yes
Less than \$5 Million	100%	0%
Grand Total	34%	66%

10. When Selling Product: To approximately what percent of your customers are you routinely providing complete serialized data (i.e., transaction information)?

Organization Type and Size	0 - 20%	21 - 40%	41 - 60%	61 - 80%	80 - 95%	95- 100%	Grand Total
Manufacturer	1	1	4	5	12	32	55
More than \$10 Billion					1	13	14
\$1-10 Billion			3	2	3	5	13
\$100 Million - \$1 Billion		1		2	5	8	16
\$10 Million - \$100 Million	1		1	1	1	3	7
\$5 Million - \$10 Million						2	2
Less than \$5 Million					2	1	3
Repackager				1		1	2
\$100 Million - \$1 Billion				1		1	2
Wholesale Distributor	13	8		1	1	2	25
More than \$10 Billion	2	4		1			7
\$1-10 Billion	1	2					3
\$100 Million - \$1 Billion	5	1			1	1	8
\$10 Million - \$100 Million	3					1	4
\$5 Million - \$10 Million	1	1					2
Less than \$5 Million	1						1
Grand Total	14	9	4	7	13	35	82

11. When Selling Product: For approximately what percent of product you sell are you routinely providing complete serialized data (i.e., transaction information)?

Organization Type and Size	0 - 20%	21 - 40%	41 - 60%	61 - 80%	80 - 95%	95-100%	Grand Total
Manufacturer	1	1	3	7	11	34	57
\$10 Million - \$100 Million	1		1	2		4	8
\$100 Million - \$1 Billion		1		2	4	10	17
\$1-10 Billion			1	2	4	6	13
\$5 Million - \$10 Million						2	2
Less than \$5 Million			1	1	1		3
More than \$10 Billion					2	12	14
Repackager				1	1		2
\$100 Million - \$1 Billion				1	1		2
Third-Party Logistics Provider			1			2	3
\$10 Million - \$100 Million			1			1	2

Organization Type and Size	0 - 20%	21 - 40%	41 - 60%	61 - 80%	80 - 95%	95-100%	Grand Total
More than \$10 Billion						1	1
Wholesale Distributor	11	7	1	1	2	3	25
\$10 Million - \$100 Million	3					1	4
\$100 Million - \$1 Billion	4				2	2	8
\$1-10 Billion		2	1				3
\$5 Million - \$10 Million	1	1					2
Less than \$5 Million	1						1
More than \$10 Billion	2	4		1			7
Grand Total	12	8	5	9	14	39	87

12. When Selling Product: Are you actively assessing the quality and accuracy of serialized data (i.e., transaction information) you provide?

Organization Type and Size	No	Yes
Third-Party Logistics Provider	0%	100%
\$10 Million - \$100 Million	0%	100%
More than \$10 Billion	0%	100%
Wholesale Distributor	42%	58%
\$10 Million - \$100 Million	33%	67%
\$100 Million - \$1 Billion	25%	75%
\$1-10 Billion	67%	33%
\$5 Million - \$10 Million	50%	50%
Less than \$5 Million	0%	100%
More than \$10 Billion	57%	43%
Repackager	0%	100%
\$100 Million - \$1 Billion	0%	100%
Manufacturer	9%	91%
\$10 Million - \$100 Million	0%	100%
\$100 Million - \$1 Billion	19%	81%
\$1-10 Billion	8%	92%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
More than \$10 Billion	7%	93%

13. Do you have interoperable electronic systems and processes to verify product identifiers (i.e., ask the manufacturer to confirm whether the product identifier corresponds to the manufacturer's assigned product identifier)?

Organization Type and Size	No	Yes
Specialty Pharmacy	No	Yes
\$100 Million - \$1 Billion	50%	50%
\$1-10 Billion	100%	0%

Organization Type and Size	No	Yes
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
Other Pharmacy or Dispenser	100%	0%
\$10 Million - \$100 Million	50%	50%
\$100 Million - \$1 Billion	50%	50%
\$1-10 Billion	0%	100%
Less than \$5 Million	100%	0%
Medical Office/Clinic	50%	50%
Less than \$5 Million	100%	0%
Independent Pharmacy	100%	0%
\$10 Million - \$100 Million	67%	33%
\$5 Million - \$10 Million	100%	0%
Less than \$5 Million	50%	50%
Hospital Pharmacy	67%	33%
\$10 Million - \$100 Million	37%	63%
\$100 Million - \$1 Billion	43%	57%
\$1-10 Billion	50%	50%
Less than \$5 Million	50%	50%
More than \$10 Billion	0%	100%
Chain Pharmacy	0%	100%
\$100 Million - \$1 Billion	0%	100%
\$1-10 Billion	0%	100%
More than \$10 Billion	0%	100%
Wholesale Distributor	0%	100%
\$10 Million - \$100 Million	23%	77%
\$100 Million - \$1 Billion	20%	80%
\$1-10 Billion	25%	75%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
More than \$10 Billion	100%	0%
Repackager	29%	71%
\$10 Million - \$100 Million	33%	67%
\$100 Million - \$1 Billion	0%	100%
Manufacturer	50%	50%
\$10 Million - \$100 Million	10%	90%
\$100 Million - \$1 Billion	0%	100%
\$1-10 Billion	28%	72%
\$5 Million - \$10 Million	7%	93%
Less than \$5 Million	0%	100%
More than \$10 Billion	0%	100%
Grand Total	23%	77%

14. Do you have interoperable electronic systems and processes to facilitate gathering the information necessary to produce the transaction information for each transaction going back to the manufacturer...

Organization Type and Size	No	Yes
Specialty Pharmacy	25%	75%
\$100 Million - \$1 Billion	100%	0%
\$1-10 Billion	0%	100%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
Other Pharmacy or Dispenser	33%	67%
\$10 Million - \$100 Million	0%	100%
\$100 Million - \$1 Billion	0%	100%
\$1-10 Billion	100%	0%
Less than \$5 Million	50%	50%
Medical Office/Clinic	100%	0%
Less than \$5 Million	100%	0%
Independent Pharmacy	67%	33%
\$10 Million - \$100 Million	100%	0%
\$5 Million - \$10 Million	50%	50%
Less than \$5 Million	67%	33%
Hospital Pharmacy	37%	63%
\$10 Million - \$100 Million	29%	71%
\$100 Million - \$1 Billion	50%	50%
\$1-10 Billion	50%	50%
Less than \$5 Million	0%	100%
More than \$10 Billion	33%	67%
Chain Pharmacy	0%	100%
\$100 Million - \$1 Billion	0%	100%
\$1-10 Billion	0%	100%
More than \$10 Billion	0%	100%
Wholesale Distributor	19%	81%
\$10 Million - \$100 Million	20%	80%
\$100 Million - \$1 Billion	25%	75%
\$1-10 Billion	0%	100%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	100%	0%
More than \$10 Billion	14%	86%
Repackager	33%	67%
\$10 Million - \$100 Million	100%	0%
\$100 Million - \$1 Billion	0%	100%
Manufacturer	8%	92%
\$10 Million - \$100 Million	0%	100%
\$100 Million - \$1 Billion	11%	89%

Organization Type and Size	No	Yes
\$1-10 Billion	21%	79%
\$5 Million - \$10 Million	0%	100%
Less than \$5 Million	0%	100%
More than \$10 Billion	0%	100%
Grand Total	20%	80%